



**BIDDER QUALIFICATION CRITERIA (BQC)
EMPANELMENT OF CONTRACTORS FOR
PE-PNG O&M WORKS**

Document No.: GGL/TS/PE-PNG/SERVICE/PE-PNG O&M/EMP-BQC



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SN.	Criteria	Supporting Documents
A	The bidder shall have successfully executed Operation & Maintenance work of Commissioned underground PE Network and PNG Installations at least for a period of 1 (One) year in Single Contract for PNGRB authorized CGD Entity in last 7 (Seven) years to be reckoned from the bid publishing month.	<ol style="list-style-type: none"> All bidders may submit maximum 3 Nos. of POs / Contracts and relevant WCC of Highest Executed Value in single orders of abovementioned activity for any CGD Company in last 7 (Seven) years to be reckoned from the bid publishing month. Bidders not associated with GGL shall submit copy of Purchase/ Work Orders/ Contracts along with Work Completion Certificate (having details of executed value and work duration) or any relevant document issued by CGD Company as documentary evidence towards adherence to the criteria specified herein. Bidders associated with GGL (existing and previously) shall submit the Work order for fulfilment of the criteria specified herein Work done as Sub-Contractor to CGD Company shall not be considered for qualification.
B	<ol style="list-style-type: none"> Bidder shall have minimum Annual Turnover of Rs. 50 Lacs in any of the preceding three financial years. (e.g., FY 21-22 to FY 23-24) Bidder shall have a minimum Working Capital of Rs. 10.00 Lacs for the last audited financial year, e.g., 2023-24. Bidder's Net Worth as per the last audited financial statement e.g., for the financial year 2023-24 shall be positive. 	<ol style="list-style-type: none"> All Bidders shall submit Chartered Accountant (CA) certificate with UDIN confirming Annual turnover for all 3 preceding FY, Working capital for previous FY and Net worth for previous FY from audited balance sheets as per criteria specified herein. <p>Note:</p> <ol style="list-style-type: none"> <i>Bidder has to submit only CA Certificate as a documentary evidence towards adherence to the criteria specified herein,</i> <i>Bidder can submit CA certificate for upgradation of financial credentials during empanelment period through periodic EOI Process/cycles and Bidders financial credentials will be updated accordingly for subsequent tendering process.</i> <i>If audit is not applicable, CA to certify in his certificate that the vendor is not covered under the Tax Audit as per Income Tax Act, 1961 and rules there too in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching with books of accounts</i>

BQC NOTES (MOST IMPORTANT):

- Only for bidders qualified as per above Qualification criteria, submitted technical and financial credentials will be further analyzed as per below details to determine the value of tender for which the bidder will be considered eligible for participation in tendering.



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A. Technical credentials:

- If Bidder has submitted a single order with highest execution value (say, Rs. X) as per Criteria A, he would be eligible for participation in tenders with value up to 4 times the single order execution value submitted (i.e. 4X).
- If Bidder has submitted two orders with highest execution value as per Criteria A, he would be eligible for participation in tenders with value up to 6.4 times the minimum of both order execution values submitted.
- If Bidder has submitted three orders with highest execution value as per Criteria A, he would be eligible for participation in tenders with value up to 8 times the minimum of three order execution values submitted.
- In case where bidder has submitted multiple Contracts / PO / Work Order and relevant WCC, than contracts of highest three executed value shall be considered for evaluation above mentioned 3 scenario to be considered and Highest derived value from all the 3 scenario to be considered for Technical criteria.

B. Financial credentials:

- If Bidder has maximum Annual Turnover (say, Rs. Y) for any of the three-preceding audited FY, he would be eligible for participation in tenders with value up to 2 times the maximum turnover (i.e. 2Y).
- If Bidder has Working Capital (say, Rs. Z) for the last audited FY, he would be eligible for participation in tenders with value up to 10 times the working capital value (i.e. 10Z).

C. Final Eligibility:

- The Bidder would be eligible for participation in tenders up to value which is minimum of above technical and financial credential values (i.e. minimum of values derived under A and B above).

Qualification Criteria	No. of Single PO details submitted	Values submitted under single order execution (Rs.)	Value considered (Rs.)	Multiplying factor	Bidder Empanelled for tender value up to (Rs.)		
Executed Single PO Value	1	1.0 Cr.	1.0 Cr.	4	4.00 Cr.	5.60 Cr (Highest derived value from any of 3 scenario to be considered)	Bidder shall be qualified for participation for tender value up to Rs. 2.0 Cr as it is minimum of Technical and financial credential
	2	0.8 Cr 0.6 Cr.	0.8 Cr. (Minimum of 2 PO)	6.4	5.12 Cr.		
	3	0.9 Cr. 0.8 Cr. 0.7 Cr.	0.7 Cr. (Minimum of 3 PO)	8	5.60 Cr.		
Max. Turnover of any of 3 preceding audited FY	-	-	1.0 Cr	2	2.00 Cr.	2.00 Cr.	
Working Capital of last audited FY	-	-	0.25 Cr.	10	2.50 Cr.	2.50 Cr.	

- Tender Value for each bidder shall be decided by Gujarat Gas Limited as total tender value/(Year x No of contractors).
- However, GGL may, in its sole discretion decide Contract award criteria to meet business/ operational objectives.



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1. Contract Award Criteria

- An individual bidder shall be awarded maximum of One (1) Location / Cluster in one GA for GA's having up to 3 Location/ Set-up.
 - An individual bidder shall be awarded maximum of Two (2) Location/ Cluster in one GA for GA's having more than 3 Location/ Set-up.
 - An individual bidder shall be awarded maximum of Four (4) Locations/ Cluster across GGL.
 - However, GGL may in its sole discretion award more Contract / Location / Cluster to a single bidder to meet business/ operational objectives
 - Bidder can quote for any or all Location / Cluster. Bidder shall be evaluated for individual Location / Cluster as per criteria mentioned above.
 - To qualify for award of multiple Location / Cluster, the Bidder shall have to meet the Annual Financial Criteria on Cumulative Basis i.e. the cumulative award value shall be equal to or lower than the Financial Eligibility for Tendered duration.
2. The bidder shall have successfully executed Operation & Maintenance work of Commissioned PE Network and PNG Installations which includes Emergency services 24 x 7, Post Conversion Services and Annual Maintenance of Installations at least for a period of One year in a Single PO for any CGD Company. Experience of only anyone or few O&M services like AMC, Alteration activity shall not be considered for qualifications.
 3. For Bidder associated with GGL, Documentary evidence for work completion (i.e. Invoice / Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Gas Limited Purchaser Order/ Work order/ contract is not required. However, the same will be verified by GGL internally and Technical evaluation will be carried out by GGL as per criteria considering submitted PO/work order
 4. All Bidders (GGL associated as well as non-associated): Bidder shall submit contact details (other than GGL) of document issuing authority/end client with minimum information like person Name & Designation, Office address, Email address, Contact Number etc.
 5. Bidder is suggested to submit the documents in line with BQC requirement only.
 6. One round of missing document submission shall be carried out to avoid rejection of bidder due to nonsubmission/ corruption of documents from bidder's end.



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Annexure-1

Checklist for BQC (Only for bidders reference, criteria and supporting document for evaluation shall be considered as per above table):

Sr. No.	Document	Submitted In Technical Bid (Yes/ No)
Technical Criteria - A		
1	GGL associated Bidder: Submit GGL issued PO as per criteria (Jan 2017 to Jan 2024)	
2	GGL non-associated Bidder: Submit PO issued by CGD entity (Jan 2017 to Jan 2024)	
3	GGL non-associated Bidder: Submit WCC against submitted PO reflecting experience as per criteria in last 7 (Seven) years (Jan 2017 to Jan 2024)	
Financial Criteria – B		
1	All Bidders (GGL associated as well as non-associated): CA certificate with UDIN number mentioning Turn over, Working Capital and Net worth from Audited Balance Sheets. i.e., FY 21-22 to FY 22-23	